



www.hokua-8a.com

Dan Beard
 Managing Partner
 Cell: 210-383-5553
 dbeard@nalufederal.com

Michael McCabe
 Managing Partner
 Cell: 617-869-1266
 michael.mccabe@elevatets.com

Headquarters
 16414 San Pedro, Ste 450
 San Antonio, TX 78232

Honolulu Office
 999 Bishop Street, Suite 2100
 Honolulu, Hawaii 96813

Capitol Hill Office
 20 F Street NW, Ste. 705
 Washington, D.C., 20001

Massachusetts Office
 300 Congress Street, Ste. 407
 Quincy, MA 02169

Top Secret Facility Clearance

UEI: UUN8B9VCZ5Y7
 Cage Code: 9ZWW9

ITAR License #: 050690364
 (Australia, Canada, UK,
 Germany,
 & Republic of Korea)

Certifications
 ISO 9001:2015
 SO/IEC 20000-1:2018
 ISO/IEC 27001:2013



SIN 541611 Management and
 Financial Consulting, Business
 and Project Management
 Services
SIN 54151S IT Professional
 Services

Contract Vehicles
 NHO 8(a) Sole Source Award
 guidance in
 13CFR124.506(b)(2) and
 13CFR124.517(a) allows Hokua
 the unique ability to receive
 direct awards up to \$100M that
 cannot be protested because of
 our NHO 8(a) status.



THE HOKUA ADVANTAGE

As a Native Hawaiian-owned Organization (NHO) 8(a), we offer significant contracting efficiencies to help solve your urgent needs. A proud member of the Kanaka Foundation & an SBA-Certified Native Hawaiian Organization (NHO), Hokua LLC is a dynamic first-generation Native Hawaiian 8(a) company.

An 8(a) Small Business, established in 2022, Hokua's highly skilled and specialized staff, proven and in-place management systems, and responsive global reach brings a depth of expertise and versatility to provide Information Technology, Environmental, Munitions Response, and Logistics services to Federal Agencies, the Department of Defense, and commercial clients at locations across the globe.

Fast-track the Procurement Process

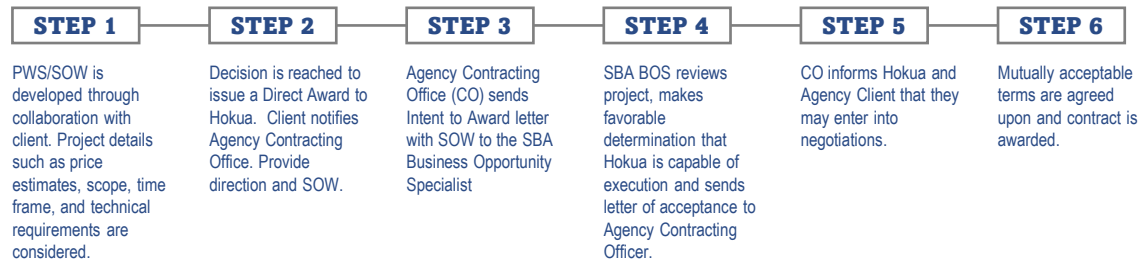
Contracting with Hokua is often faster and less costly than traditional procurement methods. Before a solicitation is announced, contracting officers can reach out to Hokua to contract directly via a sole source award. This will significantly shorten the procurement cycle, reduce the risk of protests, and allow you to begin projects more quickly.

The NHO 8(a) procurement process can accelerate the procurement cycle.



HOW TO - Direct Award

Federal customers can issue a sole source contract to Hokua by following the simple 6 step direct award process. The Alpha contracting process virtually guarantees the ability to negotiate a fair and reasonable price with fewer uncertainties in less time than with the competitive bidding process.



Applicable NHO 8(a) Federal Acquisition Regulations

Native Hawaiian Organization (NHO) Owned 8(a) Firms owned by a qualifying Native Hawaiian Organization (NHO) and certified by the Small Business Administration as an 8(a) small business offer unique program benefits.

Absence of a Sole Source Dollar Threshold 13CFR124.506(b)(2). DoD may award a sole source 8(a) contract to a Participant concern owned and controlled by an NHO where the anticipated value of the procurement exceeds the applicable competitive threshold if SBA has not accepted the requirement into the 8(a) BD program as a competitive procurement. There is no requirement that a procurement must be competed whenever possible before it can be accepted on a sole source basis for a NHO-owned concern, but a procurement may not be removed from competition to award it to a NHO-owned concern on a sole source basis.

Non-Challenged 8(a) Sole Source Award 13CFR124.517(a). The eligibility of a Participant for a sole source or competitive 8(a) requirement may not be challenged by another Participant or any other party, either to SBA or any administrative forum as part of a bid or other contract protest.

Economically-Disadvantaged 13CFR124.110(c). An NHO that meets the requirements set forth in paragraph (c)(1) and (c)(2) of this section is deemed economically disadvantaged.

Take Advantage of Unique NHO 8(a) Program Benefits

- Exemption from competitive bid limitations on DoD contracts
- Immunity from protests challenging eligibility for direct awards
- Eligibility for incentive payments of up to 5% of the total contract value (DoD)
- Fulfillment of socially and economically disadvantaged business requirements
- \$100M Direct Awards. Hokua may receive direct awards up to \$100M per the [following class deviation](#)